

# Risk and Return in a Behavioural Framework. An application To Russian Financial Markets.

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# Representation of Risk Tolerance

The standard approach

*Compare the investor's expected utility of with the mathematical expectation of the payoff.*

If a security promises a payoff  $X_t$  in  $t$ , given the investor's utility  $u_t(\cdot)$ , their *expected utility* is:

$$U(X_t) = \mathbb{E}u_t(X_t)$$

For discrete payoffs  $\{x_{t1}, \dots, x_{tn}\}$ :

$$U(X_t) = \sum_i u_t(x_{ti})p_{ti}$$

where  $p_{ti} = \mathbb{P}[X_t = x_{ti}]$

# Representation of Risk Tolerance

Given the mathematical expectation of  $X_t$ , the standard definition of risk aversion, states an investor is:

$$\textit{Risk Neutral} \text{ if } U(X_t) = u_t(\mathbb{E}X_t)$$

$$\textit{Risk Seeker} \text{ if } U(X_t) > u_t(\mathbb{E}X_t)$$

$$\textit{Risk Averse} \text{ if } U(X_t) < u_t(\mathbb{E}X_t)$$

Can investors be contemporaneously risk averse and risk tolerant?

# Risk tolerance: Gains vs. Losses

Choose between gains:

Prospect G1

---

5 with certainty

Prospect G2

---

0 with probability .5  
10 with probability .5

Choose between losses:

Prospect L1

---

-5 with certainty

Prospect L2

---

0 with probability .5  
-10 with probability .5

# Typical Investors

While the degree of risk tolerance may vary from individuals, almost systematically individuals:

- prefer the sure amount of prospect G
- prefer the risky payoff as regards prospect L.

# Different Alternatives?

Both prospects propose alternatives with  
*the same expected payoff*

- Prospect G:

$$\mathbb{E}(G_1) = 5 ;$$

$$\mathbb{E}(G_2) = .5 \times 0 + .5 \times 10 = 5 ;$$

- Prospect L:

$$\mathbb{E}(L_1) = -5 ;$$

$$\mathbb{E}(L_2) = .5 \times 0 + .5 \times -10 = -5$$

Why there is a difference then?

# An Anomalous Result

More formally, for the typical investor:

$$U(G_1) > U(G_2) ;$$
$$U(L_1) < U(L_2) .$$

Rewriting, we get:

$$u(G_1) = u(\mathbb{E}G_2) > U(G_2) ;$$
$$u(L_1) = u(\mathbb{E}L_2) < U(L_2) .$$

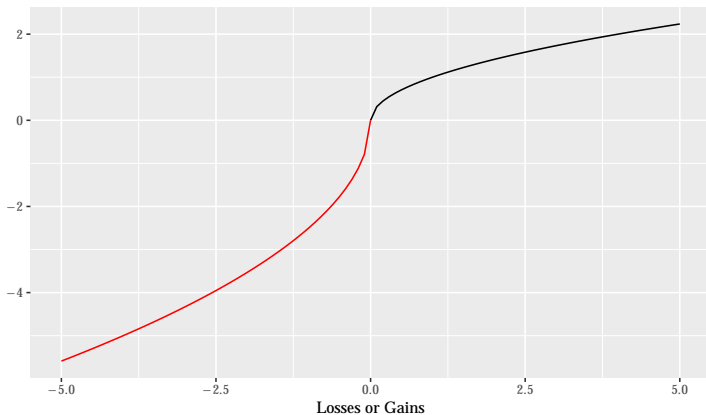
We deduce an (apparently) absurd conclusion:

Investors are *contemporaneously risk adverse and risk seeker*.



# S-shaped Value Function

Red part (convex) implies preference for risk, rather than sure loss.  
Black part (concave) implies preference for the sure gain.



# Analytical Formulation of Preference Function

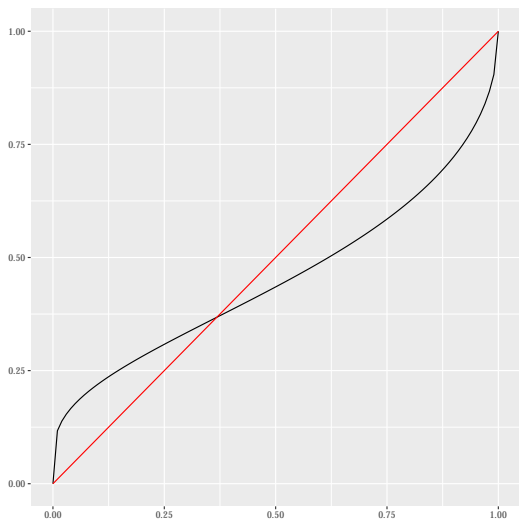
$$V(X) = \sum_i \pi(p_i) v(x_i)$$

The “flat” probabilities are now replaced a weighting function  $\pi(\cdot)$ .  
An explicit formulation for  $v(x)$  is the piecewise power function:

$$v(x) = \begin{cases} x^\alpha & \text{if } x \geq 0 \\ -\lambda(-x)^\beta & \text{if } x < 0. \end{cases}$$

# The Decision Weights: $\pi()$

Inverse S-shaped weighting function (black)



# An Analysis of MICEX

We analyse MICEX, using the Cumulative Prospect Theory by Tversky and Kahneman (1992).

CPT advantages:

- Decision weights are based on the cumulative probability distribution of the risky payoff.
- Weighting function can be differentiated for gains and losses.
- The cumulative functional and can be applied in the presence of uncertainty (not only for riskiness.)

# Preference Function

$$V_c(X) = \sum_{i < 0} (w^-(F_i^-) - w^-(F_{i-1}^-))v(x_i) \\ + \sum_{i > 0} (w^+(F_i^+) - w^+(F_{i+1}^+))v(x_i)$$

Discrete payoffs  $x_j$  are ranked so that if  $j < 0$ ,  $x_j$  is a loss, if  $j > 0$ ,  $x_j$  is a gain,  $x_0 = 0$  and  $x_j < x_{j+1}$ .

# Preference Function

where:

$$F_{i < -m}^- = F_{i > n}^+ = 0 \quad (1)$$

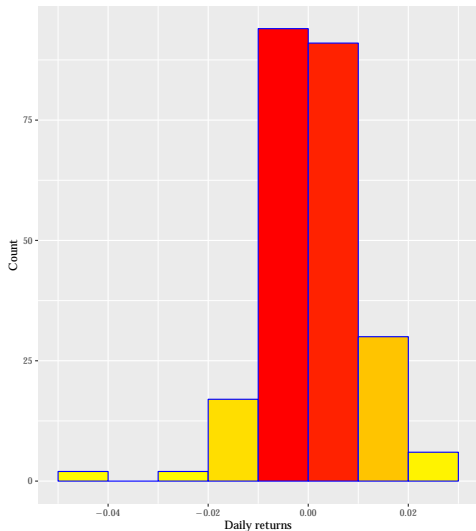
$$F_i^- = \sum_{j=-m}^i p_j \quad (2)$$

$$F_i^+ = \sum_{j=i}^n p_j \quad (3)$$

$$w^-(F) = \frac{F^\delta}{(F^\delta + (1-F)^\delta)^{\frac{1}{\delta}}} \quad (4)$$

$$w^+(F) = \frac{F^\gamma}{(F^\gamma + (1-F)^\gamma)^{\frac{1}{\gamma}}} \quad (5)$$

# Discretization



The weighting functional is applied to probabilities related to histograms bins and the value function to their average return.

# Results: Details

Return	Prb.	Value	$F^-$	$F^u$	$w^-$	$w^+$	$DW^-$	$DW^+$
$(-0.05,-0.04]$	0.01	-3689.86	0.01		0.03		0.03	
$(-0.04,-0.03]$	0.00	-2957.76	0.01		0.03		0.00	
$(-0.03,-0.02]$	0.01	-2199.73	0.02		0.06		0.02	
$(-0.02,-0.01]$	0.07	-1403.28	0.09		0.16		0.10	
$(-0.01,0]$	0.39	-533.67	0.48		0.44		0.28	
$(0,0.01]$	0.38	237.19		0.52		0.43		0.01
$(0.01,0.02]$	0.12	623.68		0.50		0.42		0.06
$(0.02,0.03]$	0.02	977.66		0.38		0.36		0.36



# Results: Net Values

Cumulative Value	Value
Cumulative loss value	-465.87
Cumulative gain value	392.07
Net value	-73.81

# Portfolio approach

- We group by level of correlation MICEX shares.
- For each group we identify a representative shares (which maximises correlation in the group).

We identify the five shares:

- Ros Agro
- MFON MegaFon
- Sberbank Rossii
- Rossiyskiye Seti
- GMK Norilskiy Nikel

We assume the investor wants to beat the MICEX.

# Results

For each MICEX bin we show the optimal portfolio combination.

Return	Optimal frequency	w1	w2	w3	w4	w5
> 0	0.60	0.10	0.08	0.50	0.18	0.13
> 0.01	0.51	-1.19	-0.40	1.99	0.60	-0.00
> 0.02	0.35	0.32	0.35	0.83	-2.31	1.81
> 0.03	0.36	0.02	0.11	-0.85	4.09	-2.37